

FOR IMMEDIATE RELEASE

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## **Independent Financial Group, LLC Expands Wealth Management Division**

San Diego, CA – Independent broker-dealer, Independent Financial Group, LLC (IFG) announced today the addition of Kian Rafia as Senior Vice President of Wealth Management. Mr. Rafia will be responsible for the strategy and development of IFG's advisory products.

"We're very pleased to welcome Kian to the IFG team," comments David A. Fischer, CMO and Managing Director of the firm. He continues, "Kian is a seasoned industry professional who has the knowledge and the drive we've been looking for to take our business to the next level and we're excited to see what the future holds."

"This is a tremendous opportunity with a firm that is passionately focused on what advisors want and need to help them serve their clients," explains Rafia. He adds, "I look forward to working with the team and advisors of IFG to further develop our advisory platforms. IFG has proven its commitment to the independent financial professionals and has the talent, vision and resources to deliver leading edge products, services and support to its financial professionals."

### **About Kian Rafia**

Kian comes to Independent Financial Group from Cetera Wealth Management where he served as Vice President of RIA Strategy supporting more than 9,000 financial advisors. He was responsible for overseeing the advisory products and platforms, with \$30B in assets. He helped define Cetera's strategic direction for their advisory business and launched a complete suite of investment management solutions and investment technologies. This platform was awarded the Money Management Institute 2012 and 2014 Advisory Platform of the Year.

### **About Independent Financial Group**

Independent Financial Group, LLC serves the needs of independent financial advisors nationwide. As an independent broker-dealer, the company empowers their registered representatives by giving them the technology and tools to meet the needs of their clients. IFG's corporate office now supports nearly 600 independent registered representatives. Their notable success has been recognized in numerous financial services industry publications including Financial Planning, Financial Advisor and Investment News. In 2014, IFG ranked #5 in revenue growth on Financial Planning's Annual Broker-Dealer Survey. Independent Financial Group has also gained nationwide recognition with Inc. Magazine's Honor Roll status for multiple consecutive mentions on their annual Inc.500|5000 list and has been acknowledged consecutively in the San Diego Business Journal's list of Fastest-Growing Companies for the past nine years.

Follow their continued accomplishments by visiting [www.ifgsd.com](http://www.ifgsd.com). Their corporate office can also be reached at (800) 269-1903.

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